Independent CCPA Readiness Validation Findings Letter

To the Management of Outreach Corporation

Scope
TRUSTe LLC ("TRUSTe"), an independent subsidiary of TrustArc Inc ("TrustArc") has reviewed www.outreach.io and the customer engagement platform service at accounts.outreach.io, of Outreach Corporation ("Organization") as of December 23, 2019 against 36 GDPR to CCPA Readiness Controls ("Controls"). These Controls are based on the mapping of the California Consumer Privacy Act (CCPA) to the TrustArc Privacy & Data Governance ("P&DG") Framework, and the General Data Protection Regulation (GDPR). The Controls focus on measures for demonstrating that the processing of personal information conducted by Outreach Corporation is performed at a control effectiveness level consistent with CCPA requirements. The Controls cover the following eight areas aligned with the BUILD, IMPLEMENT and DEMONSTRATE Standards set forth in the TrustArc Privacy & Data Governance ("P&DG") Framework, for establishing, maintaining, and continually improving CCPA compliant practices:

1. **Processes**, including implied requirements for maintaining data inventory about California residents, and developing policies and processes for managing access and individual rights requests.
2. **Awareness and Training**, ensuring individuals responsible for handling individuals rights request receive training on CCPA requirements for handling such requests.
3. **Use, Retention and Disposal**, including data retention periods, de-identified data, restrictions on selling consumer data, and limited use of information collected for identity verification.
4. **Disclosure to Third Parties and Onward Transfer**, including practices relating to managing service providers such as requiring deletion of consumer personal information, appropriate contracts are in place, and assessments are conducted.
5. **Choice and Consent**, including Do Not Sell Rights and consent to financial incentives.
6. **Access and Individual Rights**, including right to have business provide information regarding consumer’s personal data, deletion, data portability and do not sell, and non-discrimination for exercising rights and mechanism to exercise rights.
7. **Transparency**, including privacy notices, clear access to privacy notices and mechanisms to exercise do not sell rights.
8. **Monitoring and Assurance**, including seeking guidance from CA State Attorney General on how to comply with CCPA.

Organization’s Responsibilities
In connection with the Validation, Outreach Corporation was responsible for providing information through a GDPR to CCPA Readiness Assessment regarding its CCPA compliance practices and demonstrating with supporting evidence how it implemented the Controls.

**Responsibilities of TRUSTe**

Our responsibility was to determine whether Outreach Corporation’s CCPA Privacy Practices within the scope described above comply with the Controls based on the information provided by the Organization. A member of the TrustArc Global Privacy Solutions team reviewed the GDPR to CCPA Readiness Assessment submitted by the Organization and the evidence provided to demonstrate compliance with the Controls upon the Organization having completed remediation of gaps identified by TrustArc’s Privacy Intelligence technology. TRUSTe determined whether the provided evidence was sufficient to demonstrate compliance with the Controls and validate that the Organization has met the applicable Controls.

**Inherent Limitations**

Because of their nature and inherent limitations, practices-level measures of the Organization may not always operate effectively to meet the applicable Controls. Furthermore, our findings herein are subject to the risk that the Privacy Practices, or any component of the Organization’s practices, may change or that practice-level measures implemented by the Organization may become ineffective or fail.

**Findings**

In our opinion, in all material respects, based on the descriptions and supporting evidence of practices-level measures identified in Outreach Corporation’s GDPR to CCPA Readiness Assessment:

- The applicable practices-level measures as further described in the accompanying GDPR to CCPA Readiness Report have been implemented as of December 23, 2019.
- The measures described in the GDPR to CCPA Readiness Assessment were suitably designed to provide reasonable assurance that the Controls would be met if the practices-level measures operated effectively as of December 23, 2019.

**Restricted Use**

This Findings Letter and the accompanying report is for the intended use of Outreach Corporation as of December 23, 2019:

- This Findings Letter and the accompanying GDPR to CCPA Readiness Report, and any Summary, provided by TRUSTe may be used by the Organization until the expiration date listed below.
- Only the Findings Letter and accompanying GDPR to CCPA Readiness Report represent the official validation determination of TRUSTe.
- Any modifications or alterations to the Findings Letter, the accompanying GDPR to CCPA Readiness Report, or any Summary, from the versions of those documents issued by TRUSTe shall render those documents invalid.
● Organizations must undergo a new GDPR to CCPA Readiness Validation in order to make any representations whatsoever as having been determined as CCPA compliant by TRUSTe, TrustArc, or any subsidiary or successor in interest to TRUSTe or TrustArc, after the expiration date.

● This Findings Letter can be shared with the Organization’s customers, contractors, and other stakeholders until the expiration date.

● This Findings Letter, the accompanying report, and any Summary provided by TRUSTe may be published on the authorized corporate web site(s) of the Organization, as listed in the Annex to this Findings Letter.

● This Findings Letter expires on December 23, 2020.

This Findings letter and the accompanying report are not intended to be, and should not be used nor relied upon by anyone other than the Organization and, as determined in the sole discretion of the Organization, the Organization's customers, contractors and other permitted stakeholders.

President, TRUSTe LLC
December 23, 2019
ANNEX - Authorized Corporate Websites

www.outreach.io